

Monthly Housing Statistics

Data from the Williamsburg Area Association of **REALTORS®**

November 2012

Updated on Dec 16, 2012



Report Produced on: Dec 17, 2012

| ^a Absorption Rate: | | | | November | | | | Year To Date (Jan - Nov) | | |
|--|---|-----------------------|--------------|--|---|---|---|--|--|--|
| | erage Sales/Month 12 months prior to Nov 2011 is 76.8 erage Sales/Month 12 months prior to Nov 2012 is 93.5 | | | 2011 2012 +/ | | +/-% | 2011 2012 | | +/-% | |
| Closed Unit Sales Closed Volume Sales (x1000) Median Sales Price Average Sales Price Median Days on Market to Sale Average Days on Market to Sale Median Asked to Sold Ratio Average Asked to Sold Ratio End of Month Inventory Months Supply (End of Month Inventory/Absorption Rate ^a) | | | | 60 ,338 ,250 ,306 94 125 72% 80% 971 2.65 | 108 33,584 272,750 310,960 82 120 97.37% 97.02% 856 9.16 | 80.00% 73.66% -6.35% -3.52% -12.30% -4.03% 0.67% 1.28% -11.84% -27.64% | 847 265,950 277,000 313,990 93 138 96.55% 95.75% 971 12.65 | 1,037 330,014 284,000 318,239 79 116 96.91% 96.40% 856 9.16 | 22.43% 24.09% 2.53% 1.35% -15.05% -15.42% 0.37% 0.67% -11.84% -27.64% | |
| | CLOSED U | NIT SALES | 2011 2012 | | С | LOSED V | OLUME S | ALES | 2011 2012 | |
| | November | Year to Date | | | November | | Year to Date | | | |
| Housing Sta | 60 108 +80.00% | 1,03 | | 19 | | 33.58M +73.66% | 265 | .93141 | 0.01M 24.09% | |
| | MEDIAN SALES PRICE | | | | | | | | 2011 2012 | |
| tis | November | Year to Date | | November | | | Year to Date | | | |
| Statistics | 291,250 272,750 -6.35% | 277,000 +2.53 | | | 94 | 82 -12.30% | Q | -1 | 79 | |
| Ready t | MEDIAN ASKED TO SOLD RATIO $^{20}_{20}$ | | | NOVEMBER INVENTORY 2011 2012 | | | | | | |
| t an | November | November Year to Date | | End of Month Inventory | | | Months Supply | | | |
| Ready to Buy or Sell Real Estate? Contact an experienced REALTOR | 97.37% | 96.55% | % | | 971 | 856 | 12 | 2.65 | 9.16 | |

Reports produced and compiled by RE STATS Inc. Information is deemed reliable but not guaranteed. Does not reflect all market activity.

Contact: John Womeldorf Ph: (757) 254-8136 Email: john@mrwilliamsburg.com



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Area Delimited by Zipcodes 23168, 23185, 23188 - Residential Property Type

| Area Delii | mited by Zipcodes 23168, 23185 | , 23188 - Residential P | roperty | Туре | | | | | | |
|--|--------------------------------|-------------------------|--------------------------|---|---|---|---|--|--|--|
| ^a Absorption Rate: Average Sales/Month 12 months prior to Nov 2011 is 76.8 Average Sales/Month 12 months prior to Nov 2012 is 93.5 | | | | November | | | | Year To Date (Jan - Nov) | | |
| | | | 20 | 011 | 2012 | +/-% | 2011 | 2012 | +/-% | |
| Closed Unit Sales Closed Volume Sales (x1000) Median Sales Price Average Sales Price Median Days on Market to Sale Average Days on Market to Sale Median Asked to Sold Ratio Average Asked to Sold Ratio End of Month Inventory Months Supply (End of Month Inventory/Absorption Rate ^a) | | | 291 322 96. 95. | 60 9,338 1,250 2,306 94 125 72% 80% 971 2.65 | 108 33,584 272,750 310,960 82 120 97.37% 97.02% 856 9.16 | 80.00% 73.66% -6.35% -3.52% -12.30% -4.03% 0.67% 1.28% -11.84% -27.64% | 847 265,950 277,000 313,990 93 138 96.55% 95.75% 971 12.65 | 1,037 330,014 284,000 318,239 79 116 96.91% 96.40% 856 9.16 | 22.43% 24.09% 2.53% 1.35% -15.05% -15.42% 0.37% 0.67% -11.84% -27.64% | |
| Housing Statistics | CLOSED UN | IT SALES | 2011 2012 | п | С | LOSED V | OLUME S | ALES | 2011 2012 | |
| | November | Year to Date | | November | | Year to Date | | | | |
| | 60 108 +80.00% | | | 19 | | 33.58M +73.66% | 265 | .93141 | 24 .09% | |
| | NOVEMBER SALES PRICE | | 2011 2012 | | NOV | EMBER D | DAYS ON I | MARKET | 2011 2012 | |
| | Median | Average | | Median | | | Average | | | |
| | 291,250 272,750 | 322,306 310,960 | | | 94 | 82 -12.30% | 1: | 25 | 120 4.03% | |
| Ready Conta | NOVEMBER ASKED T | O SOLD RATIO | 2011 2012 | | 1 | NOVEMBE | R INVENT | rory | 2011 2012 | |
| Ready to Buy or Sell Real Estate? Contact an experienced REALTOR | Median Average | | 2012 | End of Month Inventory | | | Months Supply | | | |
| | 96.72% | 95.80% | ı | | 971 | 856 -11.84% | 12 | ٠, | 9.16 27.64% | |

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