

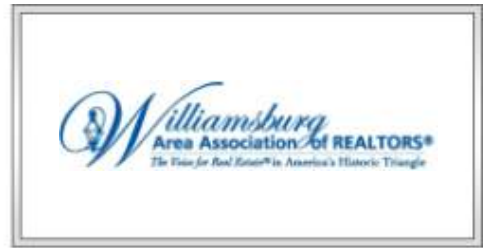


Monthly Housing Statistics

Data from the Williamsburg Area Association of REALTORS®

December 2012

Updated on Jan 14, 2013



Report Produced on: Jan 15, 2013

Area Delimited by Zipcodes 23168, 23185, 23188 - Residential Property Type

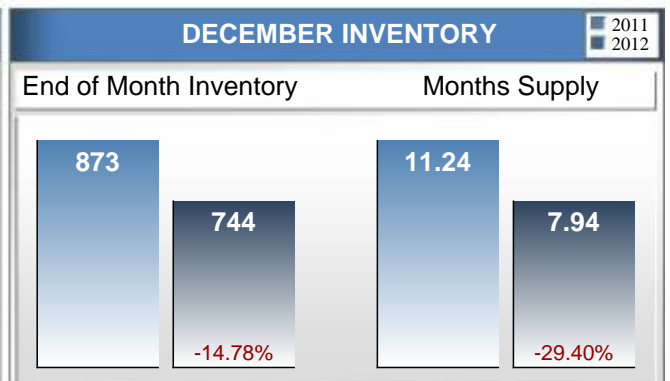
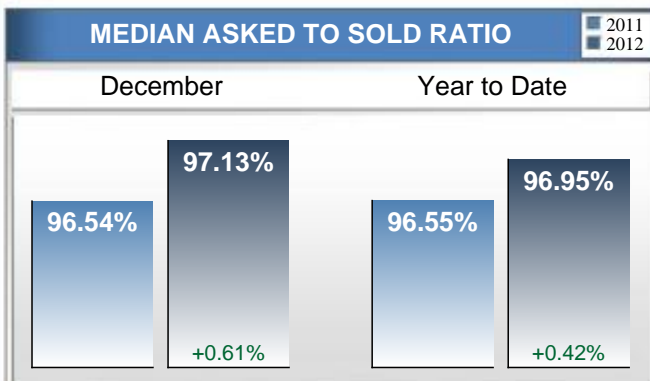
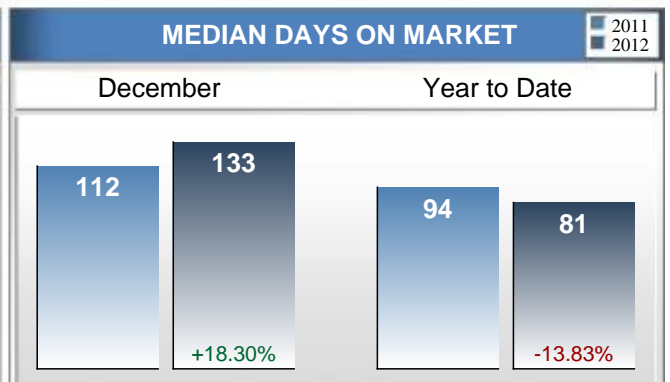
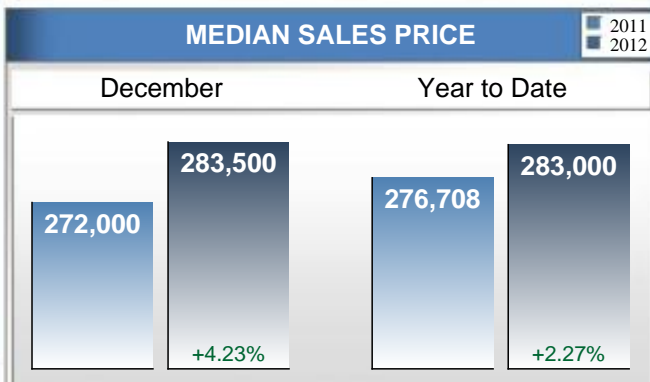
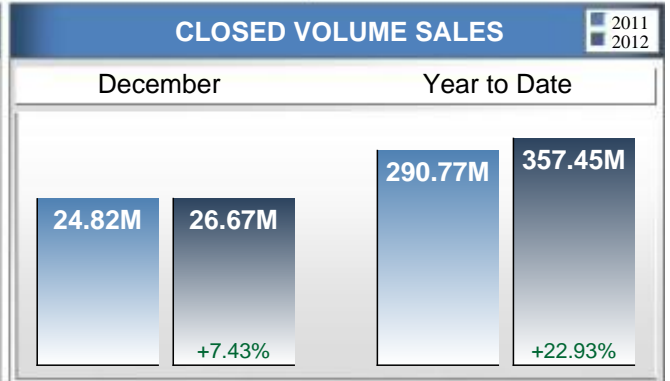
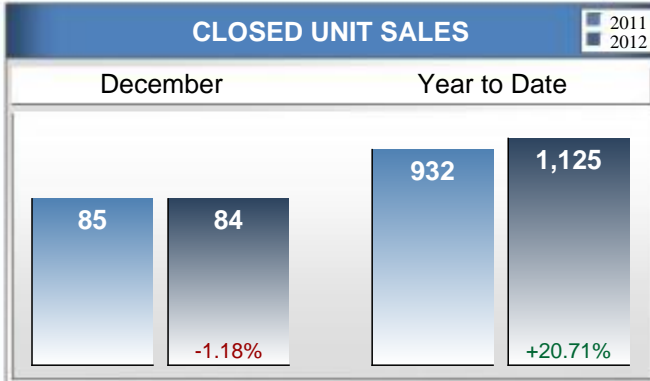
^aAbsorption Rate:

Average Sales/Month 12 months prior to Dec 2011 is 77.7
 Average Sales/Month 12 months prior to Dec 2012 is 93.8

	December			Year To Date (Jan - Dec)		
	2011	2012	+/- %	2011	2012	+/- %
Closed Unit Sales	85	84	-1.18%	932	1,125	20.71%
Closed Volume Sales (x1000)	24,822	26,666	7.43%	290,771	357,448	22.93%
Median Sales Price	272,000	283,500	4.23%	276,708	283,000	2.27%
Average Sales Price	292,019	317,456	8.71%	311,986	317,731	1.84%
Median Days on Market to Sale	112	133	18.30%	94	81	-13.83%
Average Days on Market to Sale	154	132	-14.31%	139	118	-15.05%
Median Asked to Sold Ratio	96.54%	97.13%	0.61%	96.55%	96.95%	0.42%
Average Asked to Sold Ratio	96.07%	96.77%	0.73%	95.78%	96.43%	0.67%
End of Month Inventory	873	744	-14.78%	873	744	-14.78%
Months Supply (End of Month Inventory/Absorption Rate ^a)	11.24	7.94	-29.40%	11.24	7.94	-29.40%

Housing Statistics

Ready to Buy or Sell Real Estate?
Contact an experienced REALTOR



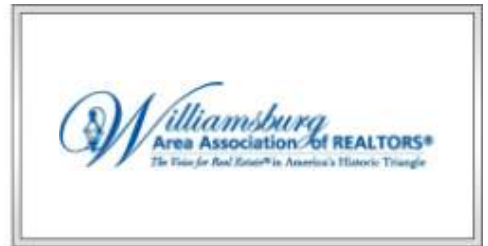


Monthly Housing Statistics

Data from the Williamsburg Area Association of REALTORS®

December 2012

Updated on Jan 14, 2013



Report Produced on: Jan 15, 2013

Area Delimited by Zipcodes 23168, 23185, 23188 - Residential Property Type

^aAbsorption Rate:

Average Sales/Month 12 months prior to Dec 2011 is 77.7
 Average Sales/Month 12 months prior to Dec 2012 is 93.8

	December			Year To Date (Jan - Dec)		
	2011	2012	+/- %	2011	2012	+/- %
Closed Unit Sales	85	84	-1.18%	932	1,125	20.71%
Closed Volume Sales (x1000)	24,822	26,666	7.43%	290,771	357,448	22.93%
Median Sales Price	272,000	283,500	4.23%	276,708	283,000	2.27%
Average Sales Price	292,019	317,456	8.71%	311,986	317,731	1.84%
Median Days on Market to Sale	112	133	18.30%	94	81	-13.83%
Average Days on Market to Sale	154	132	-14.31%	139	118	-15.05%
Median Asked to Sold Ratio	96.54%	97.13%	0.61%	96.55%	96.95%	0.42%
Average Asked to Sold Ratio	96.07%	96.77%	0.73%	95.78%	96.43%	0.67%
End of Month Inventory	873	744	-14.78%	873	744	-14.78%
Months Supply (End of Month Inventory/Absorption Rate ^a)	11.24	7.94	-29.40%	11.24	7.94	-29.40%

Housing Statistics

Ready to Buy or Sell Real Estate?
Contact an experienced REALTOR

